

Background:

On January 13, 2016, FirstNet posted a Request for Proposal (RFP) on the Federal Business Opportunities (FBO) site (www.fbo.gov) to competitively procure a comprehensive technical and business solution meeting FirstNet's stated mission and objectives. The RFP affords interested parties, including states, tribes, territories, public safety stakeholders, and market participants, an opportunity to review, provide questions, and request clarification regarding FirstNet's acquisition for the Nationwide Public Safety Broadband Network (NPSBN) through the process identified in Section L.

Pre-Proposal Conference:

On March 10, 2016, FirstNet is hosting a pre-proposal conference and public webinar to go over the RFP and potentially discuss questions received through the process detailed in Section L of the RFP. Time permitting, the FirstNet team will afford participants an opportunity to ask questions onsite and through the online webinar system. Questions and answers may be posted on FirstNet's website (www.firstnet.gov), as well as the Federal Business Opportunities site (www.fbo.gov) after the Pre-Proposal Conference at the discretion of the Government.

The Pre-Proposal Conference will be held at the U.S. Geological Survey building in Reston, VA. The event will be webcast. Both the onsite event and the webcast will be free and open to public. **Preregistration is required for onsite attendance, as space is limited. Onsite attendance is limited to three individuals from each company or organization.**

Registration is not required for the webcast. Information on how to access the webcast will be posted on FirstNet's website (www.firstnet.gov), as well as the Federal Business Opportunities site (www.fbo.gov) on March 9 immediately prior to the start of the conference.

Any and all information pertaining to FirstNet will be posted via FBO. Therefore, please refer to the FBO site frequently for release of information, updates, events, etc.

Details:

DATE:

Thursday, March 10, 2016 from 1:00 pm to 3:00 pm Eastern Time (ET).

For participants attending in person, onsite check-in will begin at 12:00 pm ET.

LOCATION:

**The Dallas L. Peck Memorial Auditorium at the U.S. Geological Survey
12201 Sunrise Valley Drive, Reston, VA 20192.**

Follow signs for the Visitors Parking, which is limited. Public transportation is available by [metro](#). Take the Silver Line train to the Wiehle-Reston East stop. At the north side of the Wiehle-Reston East metro station, there is a Fairfax Connector shuttle bus (#951/Sunrise Valley) which runs approximately every 30 minutes and stops at the US Geological Survey campus.

All visitors must enter at the Visitors Entrance and pass through a security screening process. **Please allow adequate time for this process.** Visitors must present photo identification, such as a state driver's license. In accordance with the US Department of Homeland Security's REAL ID Act, individuals holding licenses from noncompliant jurisdictions will need to follow alternative access control procedures for purposes covered by the REAL ID Act. If you will be attending the Pre-Proposal Conference in person, and have a driver's license from the following states and territories, you will need to bring a second form of Government-issued identification, or you will not be allowed to access the facility (<http://www.dhs.gov/real-id-enforcement-brief>): American Samoa, Arizona, Idaho, Louisiana, Maine, Minnesota, New Hampshire and New York.

REGISTRATION:

Pre-registration is required for the on-site meeting only. Pre-registration will begin immediately and will close once the maximum attendance level is reached. Please register at the following link:

<https://www.surveymonkey.com/r/PreProposalConference>. Each person planning to attend onsite must register separately. Only pre-registered individuals will be admitted to the onsite Pre-Proposal Conference. Registration and onsite attendance is limited to three (3) individuals from each company or organization. FirstNet will accept changes and substitutions of individuals on or before March 9, 2016, by notification to FirstNetIndustryDay@firstnet.gov.

Onsite attendance will be on a first come first serve basis during preregistration. Once the maximum number of attendees is reached, registration will close and subsequent registration requests for onsite participation will be denied. The webcast will be open to any remaining participants.

GENERAL INFORMATION:

Questions relating to the Pre-Proposal Conference may be addressed to FirstNetIndustryDay@firstnet.gov. For general information on FirstNet, please visit the FirstNet website at <http://www.firstnet.gov/about/doing-business-firstnet>.

Contracting Officer Address:

Terrie Callahan

Terrie_callahan@ibc.doi.gov

Primary Point of Contact:

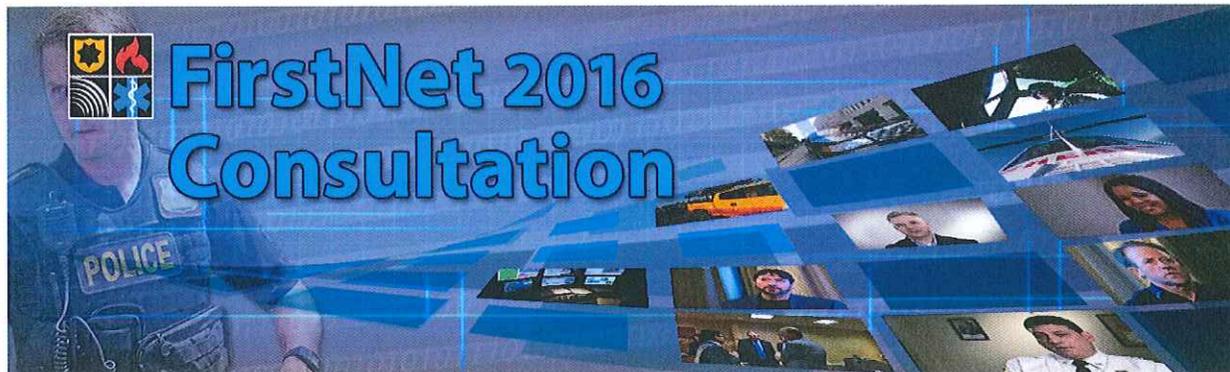
FirstNet Industry Day mailbox

FirstNetIndustryDay@firstnet.gov

Secondary Point of Contact:

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Three Goals for the 2016 Consultation Program:

- Expand outreach and education with State, Territory, Tribal, Local and Public Safety entities
- Obtain State and Territory input to inform state Plans & network deployment
- Prepare key decision makers for state plan delivery & network development

Four Key Elements to Meet Goals:

- **FirstNet/SPOC kickoff meeting:** In this engagement, FirstNet staff will meet with the SPOC to discuss the 2016 consultation approach and plan for the ongoing outreach engagements throughout the 2016 calendar year. **SPOC meeting for Utah scheduled for February 23, 2016**
- **Governance Body meeting:** FirstNet staff will attend and participate in state and territory communications governance body meetings in 2016. The purpose of these engagements will be to follow up on initial consultation meetings, bring new information about FirstNet to the state or territory, continue to build relationships, and learn more about activities in each state and territory. **Governance meeting with Utah scheduled for March 29, 2016**
- **Consultation Task Teams:** FirstNet will continue to consult with states and territories on critical policies and procedures for the nationwide network, such as issues like quality of service, priority and preemption (QPP). The Public Safety Advisory Committee (PSAC) assembled task teams of subject matter experts to provide initial advice and recommendations on these issues. FirstNet would like to explore further task teams with the states and territories to discuss and engage on the critical factors that need to be considered at the local and state level.
- **Executive consultation meetings:** FirstNet will work with states and territories to schedule a consultation meeting with the key executives, public safety officials, and tribal leaders in each state and territory that are important to the state plan decision and network deployment. The goals for this meeting are to provide states and territories with the most up-to-date information on state plans, network deployment, FirstNet's value to public safety and business model, and their process to create a public/private partnership to achieve their mission. The timing and make-up of these meetings will vary from state-to-state.

FirstNet Milestones for 2016:

- **January 13, 2016:** RFP Released, 500 +pages , 13 Sections, full RFP can be downloaded at www.FedBizOpps.gov
- **February 12, 2016:** Deadline for the submission of questions to clarify aspects of the RFP. FirstNet received 400 questions about the RFP and, according to a FirstNet spokesperson, plans to begin publishing answers within the week. Answers will be posted at www.FedBizOpps.gov
- **March 10, 2016:** Date of FirstNet pre-proposal conference which is scheduled for 1:30pm EST in Reston, Va.
- **March 17, 2016:** Deadline for prospective offerors to submit their capabilities statement. After the capabilities statement is evaluated, offerors will be advised whether or not they are a viable competitor for the award. However, a negative evaluation would not disqualify an offeror from submitting a proposal.
- **April 29, 2016:** Deadline for offerors to submit responses to RFP. The awarded contract will be a 25 year deal with a minimum guaranteed value of \$150 million with a ceiling of \$100 billion for the 25 year performance period.
- **November 1, 2016:** This is the estimated award date. Presumably, all existing 700 MHz narrowband networks operating on band 14 spectrum will be relocated by this date or soon after. Note: Mike Poth, FirstNet CEO, stated that this timetable could be adjusted based on the number of bids that needed to be evaluated.

Below is an unofficial summary of key dates in the FirstNet process:

Source: Urgent Communications

- **May 1, 2017:** Six months after the award, the FirstNet contractor is supposed to deliver its deployment plans to all 56 states and territories. At the same time the contractor has to provide nationwide coverage on an existing system. This service may be branded as "FirstNet", even though it would be delivered on a consumer grade network with only initial levels of prioritization for public safety users.
- **Late July 2017:** If state plans are delivered on time, each state and territory will have decided whether to pursue the opt-out alternative, which would require them to be responsible for the build out and operation of the RAN within its jurisdiction.
- **Nov. 1, 2017:** Deadline for the first coverage milestone for the Band 14 network, as 20% of planned Band 14 coverage—both in rural and non-rural areas—is scheduled to be completed. Static quality of service, priority and preemption (QPP) will be implemented throughout the Band 14 system. All financial systems associated with FirstNet should be completed.
- **January 2018:** Any state or territory will need to complete its RFP process by the latter half of this month (180 days after making its opt-out decision). After this, progress in the opt-out states and territories becomes less predictable, because the law does not establish timelines for the

FCC and NTIA to make their respective decisions on the opt-out proposal. In addition, there is no guidance regarding FirstNet's negotiation of a spectrum lease agreement with an opt-out state or territory.

- **November 2018:** Perhaps the most notable stage in the [FirstNet](#) deployment process, as 60% of planned Band 14 coverage—and 50% of the final device-connections target—is scheduled for completion in both rural and non-rural markets. Meanwhile, the first phase of LTE Release 13 mission-critical systems will be operational, and dynamic QPP is supposed to be implemented throughout the system.
- **November 2021:** FirstNet contractor is scheduled to meet 100% of its coverage goals in both rural and non-rural markets, a stage that is known as Final Operational Capability (FOC). After this, the contractor will pay financial penalties if public-safety adoption does not meet its goals established when the award was made. All security, hardening and integration of other public-safety communications systems (for example, 911 centers) will be completed after going through several phases during the previous years.
- **November 2041:** Initial FirstNet contract expires.